

KIEK START

An Incentive Programme ... To Drive Your Business

FAQs

1. How will I know if I'm eligible for a discount?

- You can monitor your Personal PV (PPV) spend through our web portal (<u>www.amway.co.za</u>) and once this has reached 100 Personal PV or more, your discount gets allocated and is available for use. Discounts are available 24 hours from date qualified, so it's important to keep this in mind when viewing your Personal PV.
- Amway will also send all qualifiers a message informing them that they have qualified for a discount. Please ensure that **your personal contact details** are on Amway's records and it is up to date.

2. How many discounts can I accumulate each month?

All ABOs can accumulate a maximum of 1 discount from the $1^{st} - 28^{th}$ of each month.

3. Can I use my discount for online purchasing?

Yes, the discount will be applied on step 3 within the online ordering process. Please note that you need to be '**Logged In'** and the '**Ordering ABO'** in order to redeem your discount.





FAQ

4. Why are the Volume ABO and Ordering ABO roles important when it comes to Kick Start?

Volume ABO	Ordering ABO
Carries the PV within a particular order	Person who places the order
Earns the discount	Doesn't necessarily earn PV (as is the case with combination orders)
NB: To redeem the discount the Ordering ABO should have the discount allocated to their ABO code.	

5. Can I use my discount on delivery orders?

Yes, your discount is available for use on all order types and at all Amway points of presence.

6. Can I use my R150 discount on promotions?

Yes, the R150 discount can be used on any order with a value of R800 or more excluding the delivery fee.





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7. Can discounts be transferred from one ABO to another? No, discounts are not transferable.

8. How do I redeem my discount?

Once earned, your discount will automatically be used for the next order that is placed within 30 days of receiving the discount and with a value of R800.00 or more excluding the delivery fee.

9. Is the R800 order value accumulative?

No, in order to use your R150 discount, you need to place <u>one</u> order of R800 or more excluding the delivery fee.

10. If I earned a discount based on an order which was part of a combination, must my next order be part of a combination order for me to redeem it?

No, your discount is applied against your unique ABO code. Any order type can be used to redeem the voucher, providing the order value is equal to R800 or more excluding the delivery fee.



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Important points to remember when redeeming your voucher if you are placing a combination order

- Your order needs to be R800 or more excluding the delivery fee in order for the discount to apply.
- If <u>your order</u> does not meet this requirement and you are <u>ordering ABO</u>, <u>your discount</u> could apply to the next order of R800 or more within your combination order.

Important point to remember when placing orders online on behalf of your downline

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 When placing orders online for your downline that qualified for a discount, please be aware that <u>the</u> <u>discount will not be activated</u>. The discount can only be redeemed by the ABO who has qualified for the discount.